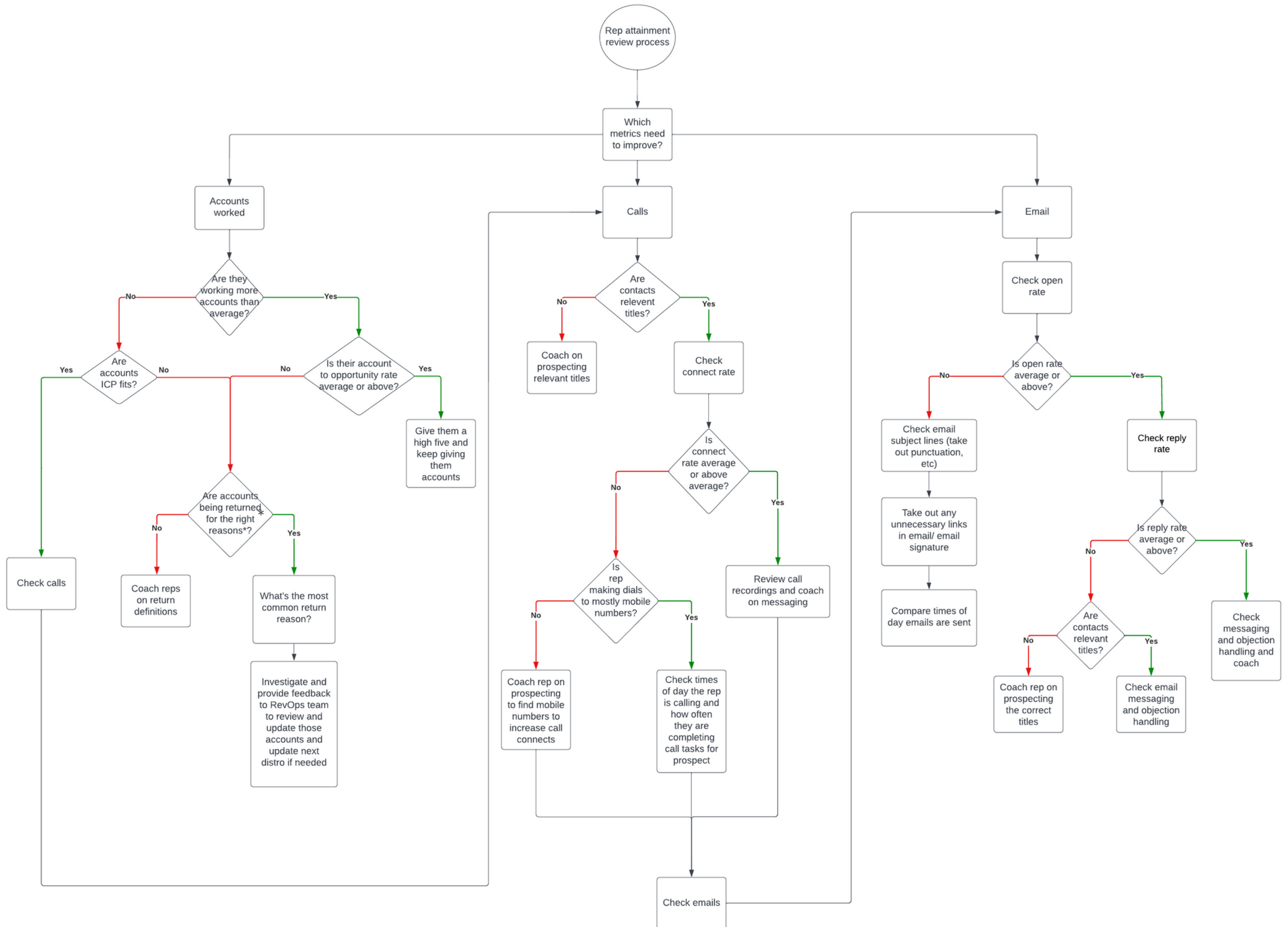


Improving SDR Attainment

A flowchart for diagnosing a rep's attainment challenges



*Not doing returns with your SDRs? Learn more about [returns here](#).